# private equity info

# Private Equity Trends in Administrative and Support Services

We analyzed <u>25 years of investment data</u> from our <u>M&A Research Data-</u> <u>base</u> to create a unique industry summary for Administrative and Support Services.

#### Overview

The Administrative and Support Services industry, defined by NAICS 561 and its sub-sectors (5611 through 5619), serves as a critical operational backbone for a multitude of businesses. This broad industry encompasses office administration, facilities support, employment and staffing, travel arrangement, security services, and a range of other support functions that enable companies to focus on core competencies.

Rapid technological advancements and increasing digital transformation are key growth drivers in this sector. Companies are increasingly outsourcing non-core functions to enhance efficiency, reduce overhead, and leverage specialized expertise, fuelling demand across various sub-sectors. Regulatory pressures, ranging from labor compliance to sustainability mandates further drive innovation and adaptation, particularly in areas like facility management and security services.

For M&A professionals, the industry's fragmented structure presents significant consolidation opportunities. Strategic acquisitions can enable buyers to integrate complementary service lines, achieving economies of scale and geographic expansion while enhancing digital capabilities. Roll-up strategies are attractive as they allow acquirers to build diversified portfolios that offer end-to-end administrative solutions and robust recurring revenue streams. Overall, the dynamic growth potential and strategic synergies available within the Administrative and Support Services sector make it a compelling target for mergers and acquisitions.

NAICS Code	Industry Description
561	Administrative and Support Services
5611	Office Administrative Services
5612	Facilities Support Services
5613	Employment Services
5614	Business Support Services
5615	Travel Arrangement and Reservation Services
5616	Investigation and Security services
5617	Services to Buildings and Dwellings
5619	Other Support Services

#### Sub-Sectors

### Historical PE Investments in Administrative and Support Services

Although this sector remained fairly constant from 2000 through 2012, since 2013, the sector's share of total PE platform acquisitions has displayed a steady upward trend. It now represents ~4.5% of all private equity deals - most notably in the security services, building maintenance services and employment services.



#### Market Summary (2001 - 2025)

- 1,428 Platform Investments
- 4,314 Add-on Investments
- 800 Total unique private equity firms invested

#### Top 5 Private Equity Firms Invested in Administrative and Support Services

Measured by the number of deals in the industry

- 1. Thoma Bravo (Chicago, IL)
- 2. LDC (London, UK)
- 3. Sun Capital Partners (Boca Raton, FL)
- 4. <u>One Equity Partners</u> (New York, NY)
- 5. Ardian (Paris, France)

## **Geographical Distribution**



<figure>

#### Sample of Recent Private Equity Investments

June 2024

<u>Great Range Capital</u> has acquired <u>Citadel Security USA</u> (*Nixa, MO*).

Citadel Security USA is a provider of security services.

June 2024

Verde Equity Partners acquired Labahn's Landscaping (Santee, CA).

Labahn's Landscaping is a commercial landscape and property maintenance company.

May 2024

BV Investment Partners completed a majority investment in CyberSheath (Reston, VA).

CyberSheath is a managed security and services provider focusing on cybersecurity, regulatory, compliance, and IT services.

April 2024

<u>Trivest Partners</u> made a minority growth investment in <u>Alta Pest Control</u> (Austin, TX).

Alta Pest Control is a provider of commercial and residential pest control services.

March 2024

Plexus Capital invested in ArmorWorks (Chandler, AZ).

ArmorWorks develops and manufactures advanced survivability solutions, including vehicle and aircraft armor systems, blast attenuating seating systems, and high value asset security systems.